

# ***MATOC Industry Connection Event***

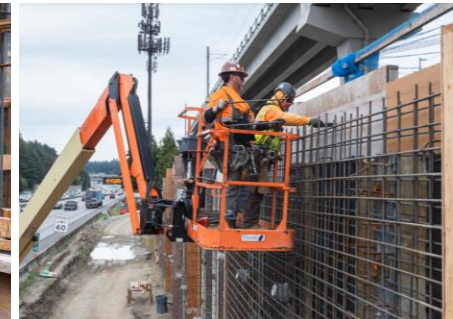
## ***ACEC & Sound Transit Capital Delivery Department***

*January 21, 2025*



# Today's Agenda

- I. Welcome
- II. Introductions
- III. Owner of Choice
- IV. MATOC Opportunities
- V. Q&A
- VI. Networking Time



# *Sound Transit as the Owner of Choice*

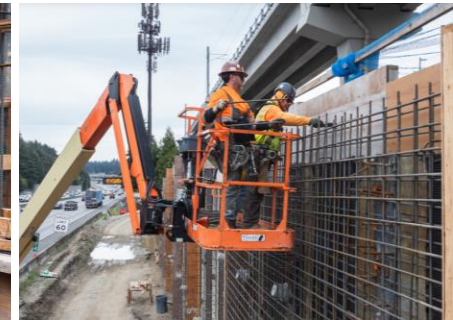
*Creating Regional Success Through  
Collaborative Partnerships*

# Unprecedented investment in the region

*\$100B Investment by Sound Transit*

*Embarking on the next  
phase at \$60B+*

\$5.6B 2024-2028 Port of Seattle  
\$30B Connecting WA & Move Ahead WA  
\$2.5B City of Seattle



# ST3 Portfolio (\$60B+)

## Link Light Rail Extensions

- 62 New Miles extending service to Everett, Tacoma Dome, Ballard (including new Downtown Tunnel), West Seattle, and South Kirkland
- Infill Stations – Graham St. and Boeing Access Rd.
- Operations & Maintenance Facilities (North & South)

## Bus Rapid Transit (BRT)

- I-405, SR 518, and SR 522
- Bus Base North

## Sounder South

- Platform Extensions
- Access Improvements
- Maintenance Base

## State of Good Repair projects

## LRV Fleet Expansion

## Transit Oriented Development (TOD)



# 2025 look ahead

- **Owner of Choice**/Partner with industry
- Complete key procurements (PDB)
- Prepare the **ST team**
- Project team **decision making**
- **Implement PMIS**
- Refine processes, agreements, tools
- **Business inclusion and workforce focus**
- **Partnership** (FTA, WSDOT, and AHJs)
- **Cost and schedule efficiency**



# Equity in Infrastructure Project (EIP)

## Monumental commitment to equity through the Equity in Infrastructure Pledge

The Equity in Infrastructure Pledge commits to build generational wealth and reduce the racial wealth gap by improving public infrastructure contracting practices to create more prime, joint venture and equity contracting opportunities for Historically Underutilized Businesses (HUBs).

EIP will showcase Sound Transits innovative MATOC procurements in their upcoming newsletter.

ST also joined a call with Secretary Buttigieg on Dec. 17.



## Seattle pledge signatories

Sound Transit  
Port of Seattle  
King County

Community Transit  
City of Seattle  
Hill International



# Supporting our Region beyond built infrastructure thru Inclusivity

## Participation requirements

- DBE Goals
- Small Business Goals
- Reporting on LBE, SBE, MBE, MWBE, WBE, Veteran, and LGBTQ participation

## Key staff – Inclusivity Lead

## Mentor Protégé Program

- Meaningful Capacity Building
- Measurable Outcomes

*Certification completed as a condition of award /execution of a Contract.  
If you are in the process of obtaining certification, notify the ST Contracts Specialist*

## Community transformation programs

- Intern Opportunities
- Entry level positions
- K-12 School STEM Engagement





***MATOC Opportunities***  
***(Multiple Award Task Order Contract)***

# MATOC

- MATOC, similar to a **bench or on-call contract to bring on qualified firms**
- ST has used and is using numerous professional services bench contracts today
- **Reduces number of procurements**
- Utilize task order process
- **Nimble contracts**, bringing on an array of services and support multiple projects
- **Agency wide use**
- Meaningful capacity building
- Discrete project awards may continue



*Aug. 2024 Cost Estimating Summit with cost estimating firms.*



*2024 AGC/ST Open House on Sound Transit's Stride Bus Rapid Transit program and opportunities.*

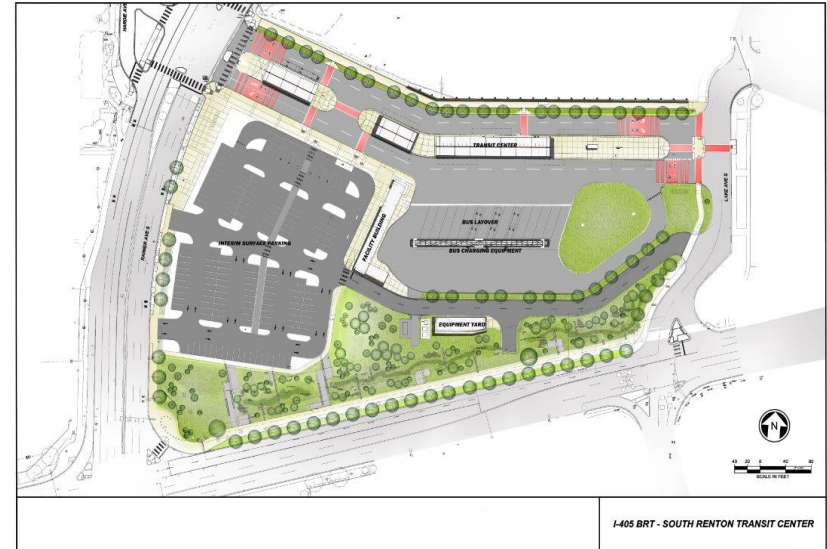
# Professional Services MATOC

- **Multi-year, On-Call Contracts**
  - ✓ 7 base years + 3 one-year options
- Qualifications based selection
- Multiple awards
  - ✓ **Small, medium and large primes**
  - ✓ **Number of awards (10+)**
  - ✓ **Same award amount**
- MATOC contract capacity (*Initial Request*)
  - ✓ **PMCM - \$1B**
  - ✓ **Environmental Services - \$500M**
  - ✓ **Design Services - \$1B**
- Task orders
  - ✓ Staff augmentation
  - ✓ Scope-based Services
  - ✓ Support multiple projects thru one award



# MATOC evaluation considerations

- Past performance of prime
- Key staff
- Understanding of Scope of Services
- Training and development of staff
- Staff retention
- Approach to inclusivity
- Management of subconsultants
- Communication to team
- Responsiveness to Task Order process
- Ability to bring innovation and best practices
- Base Scope and Auxiliary Scope



# MATOC

*Sound Transit is seeking a pool of qualified firms for professional services*

## **PMCM (Owner's Rep) Scope**

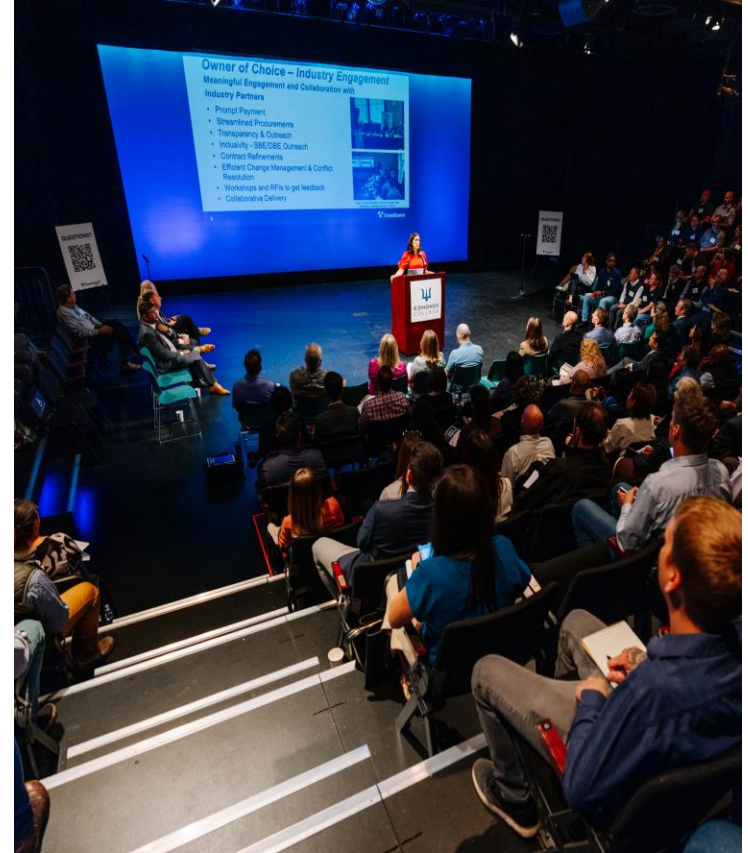
- Contract Review & Editing
- Pre-Construction Phase Administration
- Value Engineering & Assessment
- Construction Staging/Logistics
- Risk Assessment & Management
- 3rd Party & AHJ Coordination
- Construction Management Services
- Resident Engineering
- Quality Assurance, Inspection, Training
- Change Management
- Cost and Schedule Control

## **Design Scope**

- Planning & Programming
- Site Investigations (including Geotech)
- Alternatives Analysis
- Basis of Design (BOD)
- Design Services (Architecture & Engineering)
- Constructability Reviews
- Cost Estimating & Scheduling
- Plan Check & Permitting Support
- Construction Administration (DSDC)
- Phasing Support

# Professional Services MATOC

- **List base of positions** (not inclusive of all positions needed)
- Ability to **add positions during life of the contract**
- Contemplating **rates assigned to each position and periodic escalation of rates**
- **Mark-up on subconsultants**
- **Sub insurance required at the time of task orders**
- **Yearly TO for general reporting and administrative efforts** (payment for work product)
- **Training for firms**
- Ability to **add primes** during the contract
- Insurance commensurate with task order scope



MATOC Industry Forum September 2024

# Bench Prime

- **Small Bench:** The Prime Consultant must be certified, or in the process of being certified, as a small business or Disadvantaged Business Enterprise (DBE) by either the Washington State Office of Minority and Women's Business Enterprises (OMWBE) or by King County's Small Contractors and Supplies (SCS) program.
- **Medium Bench:** The Prime Consultant does not meet the definition of a Small Bench Consultant and has annual gross receipts of less than \$250 million.
- **Large Bench:** The Prime Consultant has annual gross receipts of \$250 million or more.



*LRV Car Mover and Dead Car Tow Testing  
East Channel Bridge (Segment 1)*

# Professional Services MATOC

## PMCM Services MATOC

Award limitation with: (i) Design Services MATOC, and other  
(ii) Potential Project-specific procurements for both primes and  
subconsultants

## Design Services MATOC

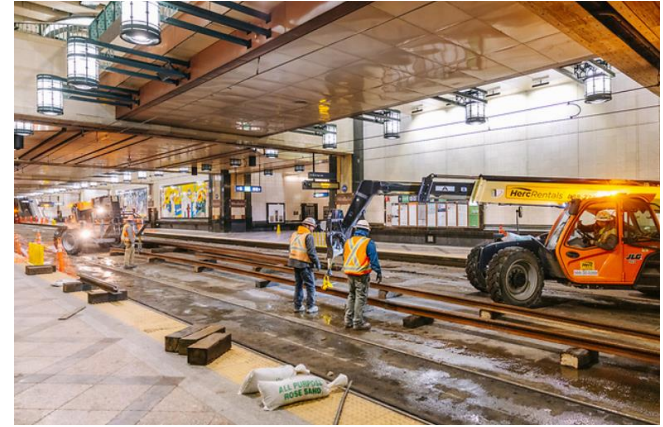
Award limitation with PMCM Services for both primes and  
subconsultants

Subconsultants can submit on multiple teams regardless of firm size  
Small businesses can submit as a prime and subconsultant  
Medium and large firms can submit as a prime or a subconsultant  
but not both



# Potential Pending MATOC Task Orders (partial list)

- WSLE PMCM Services (Multiple Scope Bundles)
- State of Good Repair (SOGR) Design and PMCM Services
  - Vertical Conveyance effort
- Other link extensions design and PMCM efforts
- Maintenance facilities PMCM efforts
- Sounder Design and PMCM Services
- Specialized Design and PMCM Services (FLS, Safety & Security, Commissioning, Noise & Vibration, Independent traffic modelling etc.)



# Tentative MATOC schedules

Target MATOC schedules	Design	PMCM
Request for Qualifications (RFQ) Issuance	February 2025	March 2025
Request for Qualifications (RFQ) Due	March 2025	May 2025
Interviews	April 2025	May 2025
Notice of Intent to Award	May 2025	June 2025
Sound Transit Board Approval	May 2025	June 2025

## *Other opportunities (partial list)*

<b>Procurement title</b>	<b>Adv</b>
Bus Base North – Construction Only	Posted
Operations Maintenance Facility South - PDB	1Q25
Job Order Contracting (JOC) Re-compete	1Q25
SR-522 Seattle/Shoreline NE 145th Street Improvements – Construction Only	1Q25
WSLE Systems Design – Design Services	2Q25

# Questions?



 [soundtransit.org](https://www.soundtransit.org)



*Shared Success with Our Partners and the Region*

# Upcoming events

<b><i>SAME Meet the Agencies</i></b>	Jan. 23, 2025
<b><i>WTS Women in Leadership Breakfast</i></b>	March – date TBD
<b><i>Western Winter Workshop, CA</i></b>	March 6-9, 2025
<b><i>Design-Build for Transportation/Aviation Conference, DC</i></b>	March 17-19, 2025
<b><i>PNW CMAA 2025 Annual Construction Conference</i></b>	April 18, 2025
<b><i>2025 Alliance Northwest</i></b>	March 19-20, 2025
<b><i>2025 AWMB Contractors Day</i></b>	TBD
<b><i>ENR Puget Sound Transportation Summit</i></b>	October 2025



## Sound Transit

Sound Transit (Central Puget Sound Regional Transit Authority) has partnered with Biddingo.com to provide information regarding contracting opportunities at Sound Transit. All guests to our site can view solicitations, bid results and solicitation award information. If you are interested in working with Sound Transit please register using the Vendor Registration button below in order to receive email notifications about upcoming projects in your field(s) of interest. Doing so will enable you to download solicitation documents, associated addenda and will contain information about how to respond to the solicitation. Sound Transit is an Equal Opportunity Employer and encourages Minority, Women and Disadvantaged

Business Enterprises to participate in the competitive procurement process. Firms are also advised that Sound Transit expects contractors, consultants, and vendors to adhere to certain Sound Transit policies while on Sound Transit's premises or when communicating with Sound Transit employees. In addition to advertising contract opportunities here on the agency's solicitation web site, it is also Sound Transit's policy to advertise solicitations greater than \$250,000 in the Daily Journal of Commerce. This site is intended to meet the requirements of RCW 39.04.155.

Vendor Registration



*[vendorportal.soundtransit.org](https://vendorportal.soundtransit.org)*



# *Doing Business with Sound Transit*

*<https://www.soundtransit.org/get-to-know-us/doing-business-with-us>*



 [soundtransit.org](https://www.soundtransit.org)



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