



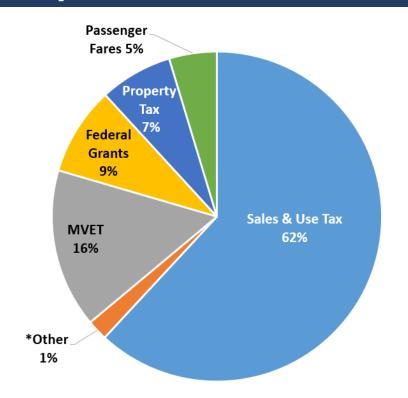
Proposed Annual 2018 Budget – Key Drivers

- New System Expansion Implementation Plan.
- Construction activity reaching its highest level to date.
- Right-of-way and construction cost increases.
- Customer experience enhancements.
- Link ridership growth.





Proposed 2018 Annual Revenue & Financing - \$2.0B



First Full Year of ST3 Revenues for:

- Sales & use tax 0.5% rate increase effective April 2017.
- MVET 0.8% rate increase effective March 2017.

Property Tax - \$150M:

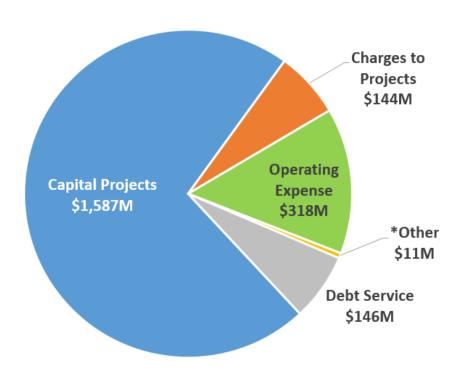
Includes increase of 1%.

Budget will require ~\$200 million drawdown in agency Cash balances

^{*}Misc. includes investment income, local & state contributions, rental car tax, etc.



Proposed 2018 Annual Budget - \$2.2B

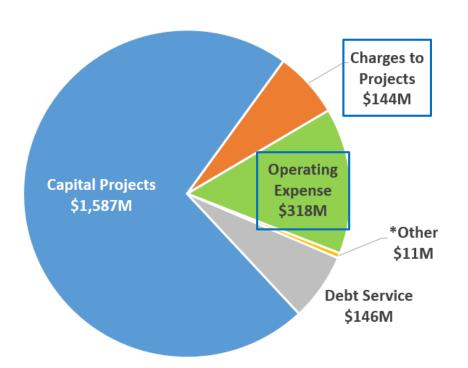


- Project budgets are \$1.7B primarily Link extensions.
- Transit mode operating budgets are \$318M driven by increase in number of staff and service rate.
- Debt service is \$146M.
 - \$36M principal repayment.
 - \$95M capitalized interest.
 - \$14M interest expense.
 - \$1M financing expense

^{*}Other includes \$5M in donations and \$6M in tax revenue collection costs.



Proposed 2018 Operating Budget - \$462M



| Departments (in thousands) | 2018 Budget |
|------------------------------------------|-------------|
| Communications & External Affairs | \$9,502 |
| Design, Engineering & Construction Mgmt. | 53,725 |
| Executive | 32,111 |
| Finance & Information Technology | 53,260 |
| Legal | 4,662 |
| Operations | 296,106 |
| Planning, Environment & Project Dev. | 12,202 |
| | 461,568 |

^{*}Other includes \$5M in donations and \$6M in tax revenue collection costs.



Operating Budget - \$75M Higher than 2017 FC

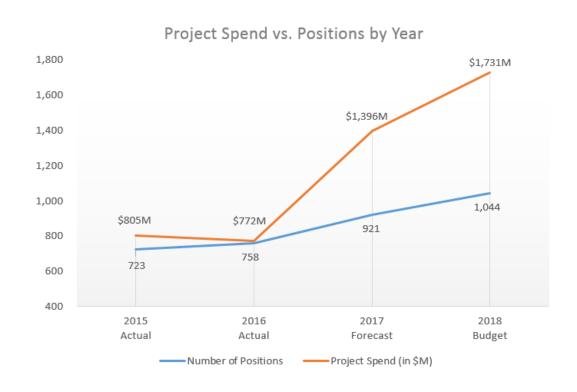
| | | | | | 2018 Budget | 2018 Budget |
|------------------------------------------|---------|---------|----------|---------|--------------|-------------|
| | 2016 | 2017 | 2017 | 2018 | vs. | vs. |
| Departments (in thousands) | Actual | Budget | Forecast | Budget | 2017 FC (\$) | 2017 FC (%) |
| Communications & External Affairs | \$6,553 | \$7,571 | \$7,438 | \$9,502 | \$2,064 | 28% |
| Design, Engineering & Construction Mgmt. | 38,031 | 47,022 | 42,112 | 53,725 | 11,613 | 28% |
| Executive | 17,411 | 25,352 | 21,356 | 32,111 | 10,755 | 50% |
| Finance & Information Technology | 38,032 | 43,973 | 43,780 | 53,260 | 9,480 | 22% |
| Legal | 3,135 | 3,889 | 3,255 | 4,662 | 1,407 | 43% |
| Operations | 230,026 | 267,822 | 260,030 | 296,106 | 36,076 | 14% |
| Planning, Environment & Project Dev. | 7,049 | 9,378 | 8,371 | 12,202 | 3,831 | 46% |
| _ | 340,236 | 405,006 | 386,342 | 461,568 | 75,226 | 19% |

| | 2016 | 2017 | 2017 | 2018 |
|--------------------------|---------|---------|----------|---------|
| Cost Type (in thousands) | Actual | Budget | Forecast | Budget |
| Salaries & Benefits | 89,738 | 109,176 | 100,816 | 134,579 |
| Purchased Transp Svcs | 146,536 | 163,026 | 161,140 | 177,101 |
| Services | 63,343 | 82,320 | 75,120 | 94,081 |
| Other | 40,619 | 50,483 | 49,266 | 55,806 |
| | 340,236 | 405,006 | 386,342 | 461,568 |

| 2018 Budget | 2018 Budget |
|--------------|-------------|
| VS. | VS. |
| 2017 FC (\$) | 2017 FC (%) |
| 33,764 | 33% |
| 15,961 | 10% |
| 18,961 | 25% |
| 6,540 | 13% |
| 75,226 | 19% |



Workforce Growth to Support Capital Program



123 New Positions Proposed from 2017 to 2018:

- 79 to support increasing capital project activities.
- 23 to support growing operations.
- 21 to support growing administrative needs.



Revision to Proposed Annual 2018 Budget

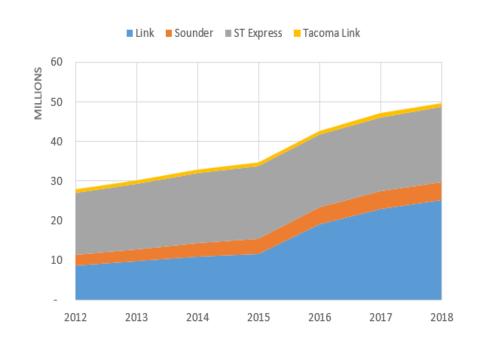
Workforce development and pre-apprentice programs - \$850,000.

- Trades Mentoring Program \$200,000.
- Pre-Apprentice Training Support \$350,000.
- Support Services \$195,000.
- Respectful Project Site/Rise Up \$85,000.



2018 Ridership Could Surpass 50M

- Ridership to reach 49.7M, up by 4.3%.
- Link continues to grow with 7.7% increase.
- Sounder up by steady 3.3%.
- ST Express up by 0.5%.
- Tacoma Link up by 3.3%.

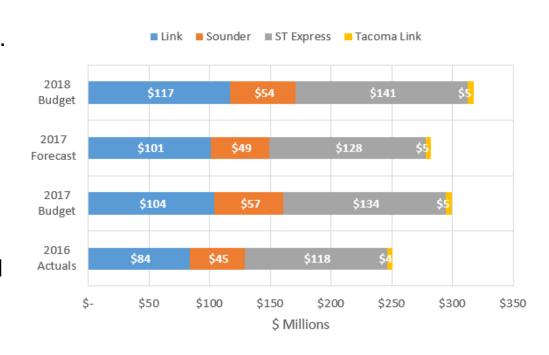


Please note % change is from 2017 Ridership Forecast.



Proposed 2018 Transit Mode Budgets - \$318M

- Transit Mode budget is up 12%.
- Purchased Transportation is \$177M, up 10% - increases in Link vehicle hours and labor rates
- Security is \$25M, up 16% DSTT takeover in 2019.
- Contract maintenance is \$35M, up 25% - higher share of tunnel costs and aging assets.



Please note % change is from 2017 Forecast.

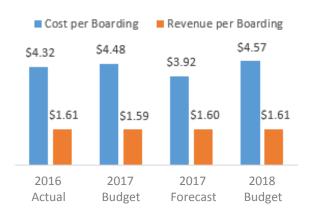


Proposed 2018 Link Budget - \$117M

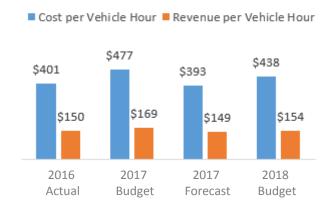
| | | 2016 Actual | 2017 Budget | | 2017 Forecast | 2018 Budget | Change from 2017 Forecast |
|----------------------------------------|----------|--------------------------|---------------------------------|----------|--------------------------|---------------------------------|---------------------------|
| Total Boardings Vehicle Hours | | 19,121,621 204,824 | 22,900,000 214,900 | | 23,400,000 251,758 | 25,200,000 263,064 | 7.7% 4.5% |
| Operating Expenses* Passenger Revenues | \$ \$ | 82,216,534 30,787,213 | \$ 102,523,859 \$ 36,414,800 | \$ \$ | 98,897,917 37,466,911 | \$ 115,169,737 \$ 40,572,000 | 16.5% 8.3% |

^{*}Operating Expenses excludes paratransit

\$ per Boarding



\$ per Vehicle Hour

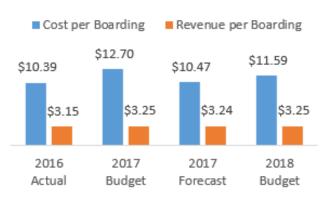




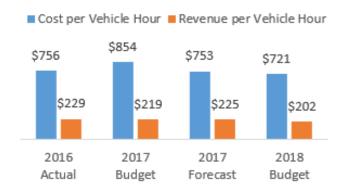
Proposed 2018 Sounder Budget - \$54M

| | | 2016 Actual | | 2017 Budget | | 2017 Forecast | | 2018 Budget | Change from 2017 Forecast |
|---------------------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|---------------------------|
| Total Boardings Vehicle Hours | | 4,312,113 59,275 | | 4,480,000 66,576 | | 4,500,000 64,641 | | 4,650,000 74,789 | 3.3% 15.7% |
| Operating Expenses Passenger Revenues | \$ \$ | 44,819,343 13,580,801 | \$ \$ | 56,880,111 14,560,000 | \$ \$ | 48,699,682 14,574,227 | \$ \$ | 53,899,846 15,127,847 | 10.7% 3.8% |





\$ per Vehicle Hour





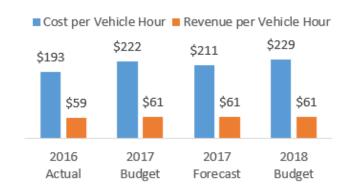
Proposed 2018 ST Express Budget - \$141M

| | 2016 Actual | 2017 Budget | 2017 Forecast | 2018 Budget | Change from 2017 Forecast |
|---------------------------------------|----------------|----------------|------------------|----------------|---------------------------|
| Total Boardings Vehicle Hours | 18,470,408 | 18,680,000 | 18,770,000 | 18,860,000 | 0.5% |
| | 609,563 | 602,500 | 608,578 | 617,710 | 1.5% |
| Operating Expenses Passenger Revenues | \$ 117,528,060 | \$ 133,649,397 | \$ 128,211,410 | \$ 141,303,915 | 10.2% |
| | \$ 36,194,309 | \$ 36,986,400 | \$ 37,247,717 | \$ 37,733,598 | 1.3% |





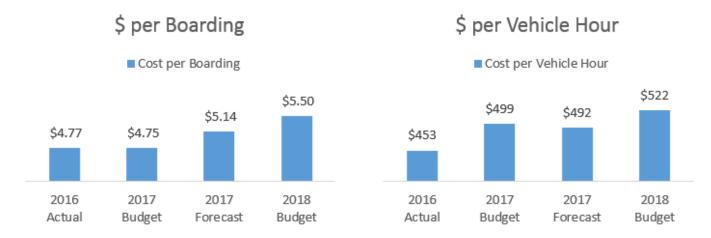
\$ per Vehicle Hour





Proposed 2018 Tacoma Link Budget - \$5M

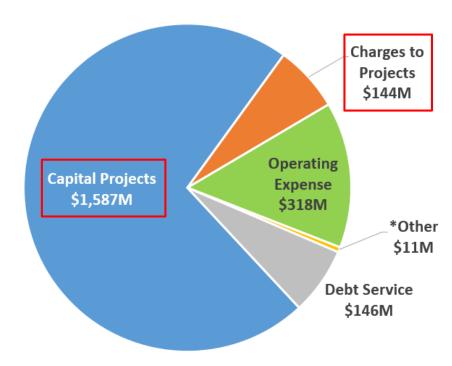
| | | 2016 Actual | | 2017 Budget | | 2017 Forecast | | 2018 Budget | Change from 2017 Forecast |
|---------------------------------------|----------|------------------|----------|--------------------|----------|------------------|----------|------------------|---------------------------|
| Total Boardings Vehicle Hours | | 938,315 9,868 | | 1,040,000 9,900 | | 910,000 9,809 | | 940,000 9,900 | 3.3% 0.9% |
| Operating Expenses Passenger Revenues | \$ \$ | 4,471,829 - | \$ \$ | 4,944,182 - | \$ \$ | 4,828,838 | \$ \$ | 5,171,156 - | 7.1% N/A |





Proposed 2018 Annual Project Budget - \$1.7B

- Peak of construction activity to date.
- Link 82% of total 2018 construction spending.
 - East Link \$575M.
 - Northgate Link \$311M.
 - Federal Way Link \$123M.
 - Lynnwood Link \$148M.
 - Tacoma Link \$20M.



^{*}Other includes \$5M in donations and \$6M in tax revenue collection costs.



2018 Presentation Schedule

Proposed 2018 Budget & TIP Service Implementation Plan

Agency Financial Plan Committees Recommend/ Board Adopts

Oct 26 - Full Board

Nov 2 – O&A

Committee

Nov 2 – Citizen's

Oversight Panel

Nov 9 – Capital

Committee

Nov – Subarea

Briefings

Oct 19 - Citizen's

Oversight Panel

Nov 2 – O&A

Committee

Nov 16 – Full

Board

Oct 26 - Full Board

Nov 2 – Executive

Committee

Nov – Subarea

Briefings

Dec 7 – Executive

Committee

Dec 7 – O&A

Committee

Dec 14 – Capital

Committee

Dec 21 – Full

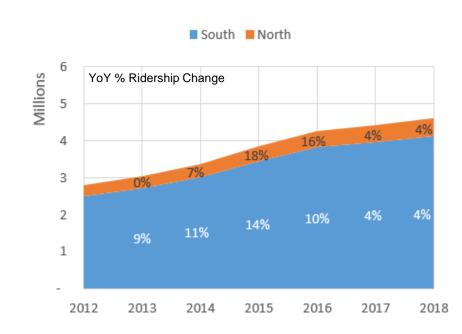
Board





Appendix - Sounder South and North

- South line accounts for ~90% of Sounder Ridership.
- Projected 4% growth driven by annualizing additional trips to South line in 2017.
- North line continues to grow steadily based on historical trend.





Appendix - Less Crowded ST Express

- Ridership up 1% while Service Level to increase by 2.2%.
- Continuing improvement on over crowded ST Express YoY.

| Year | Ridership (in 000) | Platform Hours (in 000) | Ridership per Hour | YoY% Ridership Rate |
|------|-----------------------|----------------------------|-----------------------|------------------------|
| 2012 | 15,431 | 690 | 22.4 | N/A |
| 2013 | 16,604 | 706 | 23.5 | 5.2% |
| 2014 | 17,670 | 717 | 24.6 | 4.7% |
| 2015 | 18,314 | 728 | 25.2 | 2.1% |
| 2016 | 18,470 | 765 | 24.1 | -4.0% |
| 2017 | 18,680 | 777 | 24.0 | -0.5% |
| 2018 | 18,860 | 795 | 23.7 | -1.2% |