



## **Fare Change Purpose**

## 2016 Regional Fare Forum

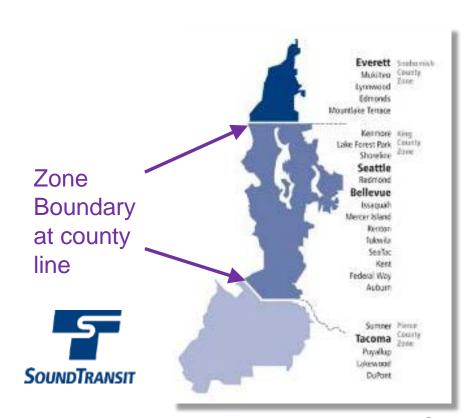
- Established Shared Policy Values
- Recommendations for regional fare simplification for our customers and the design of the next generation ORCA system
  - Eliminate trip-based peak pricing
  - Eliminate zone fare structure

Policy Value	Description
Simple and easy to use for our customers	Simpler fare structure and media, easier to understand for infrequent customers
Enhance user experience	Improved customer service, real- time account information
Better access/availability to all users	Greater distribution of fare media, convenient access to all
Seamless travel in the region	Extend regional integration, seamless regional branding
Innovative technology	Anticipate new technology, learn from peers, be an international model
Fiscal responsibility	Reduce fare evasion, collect fares to continue to provide service, appropriate distribution of revenue
Operational efficiency	Better data/analytics, improved security, move away from cash collection
Promote equity and social justice	Eliminate barriers that limit access to transportation, support programs such as low income fares



## **ST Express Zone Fare Structure Used Today**

Rider Group	One-county fare	Multi-county fare
Adult (age 19-64)	\$2.75	\$3.75
Low-Income (ORCA LIFT)	\$1.50	\$2.75
Youth (age 6-18)	\$1.50	\$2.75
Senior/Disabled - RRFP - (age 65+ or disabled)	\$1.00	\$1.75





## **Fare Change Options Presented for Public Review**

**OPTION 1: Flat Fare** 

**OPTION 2: Route-Based Fare** 

Both Options would:

- Be close to revenue neutral with no revenue loss.
- No change to current one-zone reduced fares:
  - ORCA LIFT and Youth \$1.50
  - Seniors and Riders with Disabilities \$1.00
- Reduce the two-zone fares for these riders to the one-zone fare level
  - ORCA LIFT and Youth 45% reduction
  - Seniors and Riders with Disabilities 43% reduction







### \$3.25 Flat Fare

**Option #1 –Flat Fares** 

- Adult riders making one-county trips would see a \$0.50 fare increase (70% of adult boardings)
- Adult riders making two-county trips would see a \$0.50 fare decrease (30% of adult boardings)
- Ridership and Revenue Impacts
  - Decrease in ridership of approx. 100-300K
  - Increase in Revenue of approx. \$800k-\$1.3M

#### **OPTION 1: FLAT FARE**

Rider Group	Flat-Fare
Adult	\$3.25
ORCALIFT	\$1.50
Youth	\$1.50
RRFP	\$1.00



### **Option #2 –Route-Based Fares**

### **Route-based Fares**

- No change for riders on one-county routes
- No change for riders making two-county trips
- One-county riders on two-county routes would see a \$1.00 fare increase (7% of adult boardings)

#### OPTION 2: ROUTE-BASED FARE

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Rider Group	Trips on one- county Routes	•	
Adult	\$2.75	\$3.75	
ORCALIFT	\$1.50		
Youth	\$1.50		
RRFP	\$1.00		

- Ridership and Revenue Impacts
  - Neutral impact to ridership
  - Increase in Revenue of approx. \$100-200k

# SOUNDTRANSIT

## **Title VI Analysis**

### ST conducted fare equity analysis to determine if any:

- "Disproportionate burden" on low-income riders
- "Disparate impact" on minority riders

#### No disproportionate burden on low-income riders

- Both options reduce 2-zone fare for ORCA LIFT, Youth, Seniors and Disabled riders to 1-zone level, with no change in 1-zone fare for these riders
- Option 1: \$3.25 flat fare has no disparate impact
- Option 2: Route-based fare has a slight, disparate impact on minority riders

		% of ST Express boardings negatively affected	
	ST Service Area	Option 1	Option 2
% minority	38%	38%	41%
% non-minority	62%	62%	59%





Option 1: \$3.25 flat fare -- no mitigation required

## Option 2: Route-based fare

 Outreach to customers making one-zone trips on two-county routes to provide information on lower cost, service alternatives

## For BOTH options –

 Conduct outreach to increase enrollment in the ORCA LIFT program providing reduced fare for low-income adult riders.



## **Public Outreach Activities**

- Stakeholder Advisory Group\*
- Citizen Oversight Panel
- Public Hearing
- Casa Latina Presentation
- Street Teaming
- Advertising online and multilingual publications
- Rider alerts on coaches, email and text message
- Sound Transit Website with online survey tool
- (1,325 surveys completed)

\*Stakeholder Advisory Group – Bellevue Downtown Association, Commute Seattle, Downtown On the Go, Economic Alliance of Snohomish County, HopeLink, Transit Riders Union, Transportation Choices, University of Washington



Sound Transit is considering simplifying

ST Express bus fares and is evaluating

two options. Option 1 is a flat fare.

We want to know what you think. Learn more about the fare options and

Option 2 is a route-based fare.

how to provide comment at

soundtransit.org/fare-change.

Comments are due by Feb. 11

SoundTransit

Learn more and comment

#### Take the online survey:

soundtransit.org/fare-change

#### **Public Hearing:**

Noon, Thursday, Feb. 1, 2018 Union Station, 401 S. Jackson St., Seattle

Email: fares@soundtransit.org

Visit: soundtransit.org/fare-change

Call: 1-866-940-4387

#### By mail:

#### Sound Transit

Attn. Kassandra Andrews 401 S. Jackson St., Seattle, WA 98104

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# SOUNDTRANSIT RIDE THE WAVE

# **Customer Survey Results**

- More respondents liked the \$3.25 Flat Fare (59%) than the Route-based Fare (41%)
- Respondents rated the Flat Fare more highly than the Route-based Fare:
  - > easier to understand 87% vs 58%
  - > easier/faster to get people on the bus 63% vs 39%
- Majority of respondents rated both options as equitable and affordable – little difference between options

# **Alignment with Policy Values**



Policy Value	Flat Fare	<b>Route Based</b>
Simple and easy to use for our customers	<b>M</b>	
Enhance user experience (easier and faster)	*/	
Better access/ availability to all users (affordable)	Neutral	Neutral
Seamless travel in the region (fare alignment)	Neutral	Neutral
Innovative technology	Neutral	Neutral
Fiscal responsibility	<b>✓</b>	<b>✓</b>
Operational efficiency	<b>K</b>	
Promote equity and social justice	K/	*/

Customer survey results and Stakeholder group recommendation - preferred the Flat Fare option.

Survey and staff analysis - Flat Fare is better aligned with Fare Forum Policy Values

Staff recommendation:

\$3.25 Flat Fare Option with additional outreach for ORCA LIFT





# **Timeline**



Public comment period ended

Sound transit Board decision

February 11, 2018

April 26, 2018

Fare change implementation July 1, 2018

