



Fare Change Purpose

2016 Regional Fare Forum

- Established Shared Policy Values
- Recommendations for regional fare simplification for our customers and the design of the next generation ORCA system
 - Eliminate trip-based peak pricing
 - Eliminate zone fare structure

Policy Value	Description
Simple and easy to use for our customers	Simpler fare structure and media, easier to understand for infrequent customers
Enhance user experience	Improved customer service, real- time account information
Better access/availability to all users	Greater distribution of fare media, convenient access to all
Seamless travel in the region	Extend regional integration, seamless regional branding
Innovative technology	Anticipate new technology, learn from peers, be an international model
Fiscal responsibility	Reduce fare evasion, collect fares to continue to provide service, appropriate distribution of revenue
Operational efficiency	Better data/analytics, improved security, move away from cash collection
Promote equity and social justice	Eliminate barriers that limit access to transportation, support programs such as low income fares



Fare Change Options ~ revenue neutral

Purpose of fare change is to **simplify** fare structure - **not** to increase overall farebox revenue.

Options selected to:

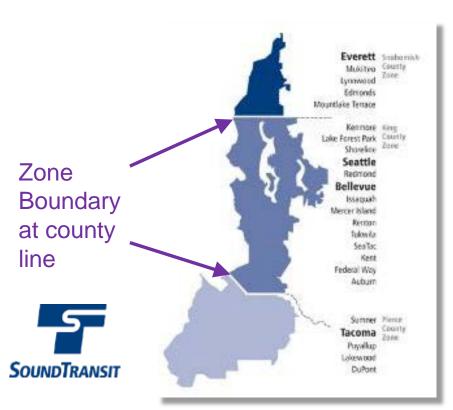
- not result in revenue loss, and
- be as close as possible to <u>revenue neutral</u> for ST Express system wide

Fares must be set in \$0.25 increments per Regional Fare Agreement.



ST Express Zone Fare Structure Used Today

Rider Group	One-county fare	Multi-county fare
Adult (age 19-64)	\$2.75	\$3.75
Low-Income (ORCA LIFT)	\$1.50	\$2.75
Youth (age 6-18)	\$1.50	\$2.75
Senior/Disabled - RRFP - (age 65+ or disabled)	\$1.00	\$1.75



Reduced Fare Customers



Both Options would:

- No change to current one-zone reduced fares:
 - ➤ ORCA LIFT and Youth \$1.50
 - > Seniors and Riders with Disabilities \$1.00
- Reduce the two-zone fares for these riders to the one-zone fare level
 - ORCA LIFT and Youth 45% reduction
 - Seniors and Riders with Disabilities 43% reduction

Supports simplification by – providing flat fare on ST Express, and:

- Aligns fares for these riders with ST Link/Seattle Streetcar fares
- Aligns fares for these riders with King County Metro's fares



Fare Change Options Presented for Public Review

Option 1: Flat Fare

- Adult riders making one-county trips would see a \$0.50 fare increase (70% of adult boardings)
- Adult riders making two-county trips would see a \$0.50 fare decrease (30% of adult boardings)

Option 2: Route-based Fares

- No change for riders on one-county routes
- No change for riders making two-county trips
- One-county riders on two-county routes would see a \$1.00 fare increase (7% of adult boardings)

OPTION 1: FLAT FARE

Rider Group	Flat-Fare
Adult	\$3.25
ORCA LIFT	\$1.50
Youth	\$1.50
RRFP	\$1.00

OPTION 2: ROUTE-BASED FARE

Rider Group		Trips on two- county Routes
Adult	\$2.75	\$3.75
ORCA LIFT	\$1.50	
Youth	\$1.50	
RRFP	\$1.00	





Projected Impact on ST Express bus ridership and revenue

Fare Option	\$3.25 Flat Fare		Route-based Fares	
	Low*	High	Low*	High
Ridership (millions)	-0.3	-0.1	-0.02	0.02
Percent of total	-1.8%	-0.4%	-0.1%	0.1%
Revenue (\$ millions)	\$0.8	\$1.3	\$0.1	\$0.2
Percent of total	2.1%	3.6%	0.3%	0.7%

Low estimates include Passport riders in elasticity calculations,
high estimates exclude Passport riders from elasticity calculations

SOUNDTRANSIT

Title VI Analysis

ST conducted fare equity analysis to determine if any:

- "Disproportionate burden" on low-income riders
- "Disparate impact" on minority riders

No disproportionate burden on low-income riders

- Both options reduce 2-zone fare for ORCA LIFT, Youth, Seniors and Disabled riders to 1-zone level, with no change in 1-zone fare for these riders
- Option 1: \$3.25 flat fare has no disparate impact
- Option 2: Route-based fare has a slight, disparate impact on minority riders

		% of ST Express boardings negatively affected	
	ST Service Area	Option 1	Option 2
% minority	38%	38%	41%
% non-minority	62%	62%	59%





Option 1: \$3.25 flat fare -- no mitigation required

Option 2: Route-based fare

 Outreach to customers making one-zone trips on two-county routes to provide information on lower cost, service alternatives

For BOTH options –

 Conduct outreach to ensure all who qualify are enrolled in the ORCA LIFT program providing reduced fare for low-income adult riders.



Public Outreach Activities

Stakeholder Advisory Group

Meeting #1 11/30/2017

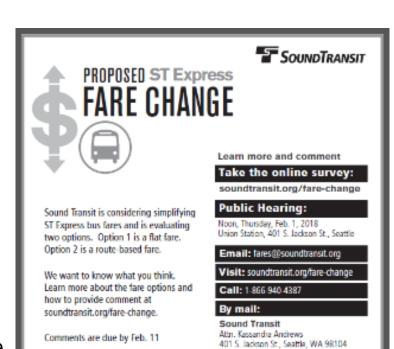
Meeting #2 2/6/2018

Citizen Oversight Panel 2/1/2018

Public Hearing 2/1/2018

Casa Latina Presentation 2/6/2018

- Street Teaming
 - Federal Way Transit Center
 - Lynnwood Transit Center
 - Tacoma Dome
 - Downtown Seattle
- Advertising online and various multilingual publications
- Rider alerts on coaches and via email and text message
- Sound Transit Website with online survey tool



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Results of Public Outreach



Feedback received		
Stakeholder Report	1	
Customer Survey	1,325	
Emails	12	
Phone calls	4	
Public Hearing	<u>3</u>	
Total	1,344	

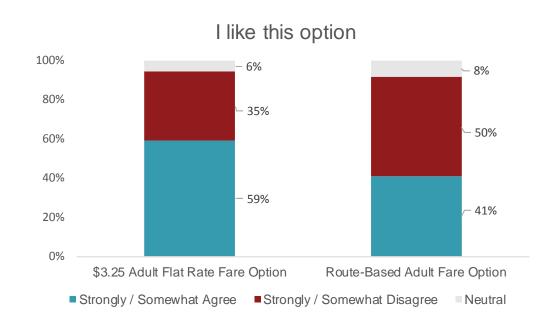
Stakeholder Participants

- Erik Ashlie-Vinke, Economic Alliance of Snohomish County
- Kendle Bjelland, Commute Seattle
- Augusta DeVries, Bellevue Downtown Association
- Anne Eskridge, University of Washington
- Staci Haber, Mobility Management, HopeLink
- Susan Harris Huether, retired, Washington State Ferries
- Beau Morton, Transit Riders Union
- **Hester Serebrin**, Transportation Choices
- Kristina Walker, Downtown On the Go

Customer Survey Results



More respondents liked the \$3.25 Flat Fare Option than the Route-based Fare Option





Customer Survey Results

- Respondents also rated the Flat Fare Option more highly than the Route-Based Option:
 - Easy to understand 87% vs 58%
 - Easier/faster to get people on the bus 63% vs 39%
- Majority of respondents rated both options as equitable and affordable – little difference between options

Alignment with Policy Values



Policy Value	Flat Fare	Route Based
Simple and easy to use for our customers	M	
Enhance user experience (easier and faster)	*/	
Better access/ availability to all users (affordable)	Neutral	Neutral
Seamless travel in the region (fare alignment)	Neutral	Neutral
Innovative technology	Neutral	Neutral
Fiscal responsibility	✓	✓
Operational efficiency	N/	
Promote equity and social justice	*/	*/

Customer survey results and Stakeholder group recommendation - preferred the Flat Fare option.

Survey and staff analysis - Flat Fare is better aligned with Fare Forum Policy Values

Staff recommendation:

\$3.25 Flat Fare Option with additional outreach for ORCA LIFT





Timeline



Public comment period ended

Sound Transit Board decision

February 11, 2018

March 22, 2018



