FL-209 Surplus and Kent Des Moines TOD Surplus and Key Business Terms

Executive Committee 12/07/23



Why we are here

- To advance the development transaction on the Kent Des Moines Station North TOD site, including:
 - Approve the CEO's declaration that a portion of one of the parcels included in the North TOD site is surplus upon completion of the Federal Way Link Extension construction
 - Approve key business terms and delegate authority to the CEO to negotiate a TOD transaction



Statute direction on surplus property



≥80% of property suitable for housing must be first offered for affordable housing creation ≥80% of created units must be affordable

Units must serve those earning ≤80% of area median income



Surplus of parcel FL -209



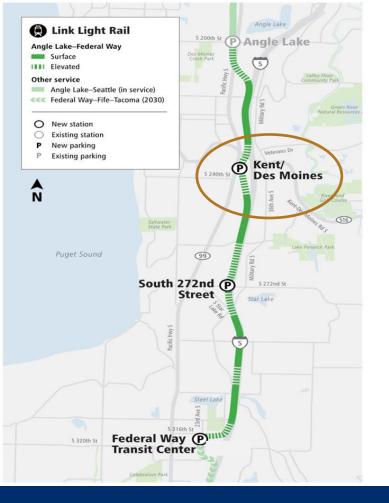
FL-209

Parcel overview

- Partial surplus totaling 6,300 SF
- Offering strategy previously approved by the Board
- Acquisition completed March 2023



Kent Des Moines TOD North Key Business Terms

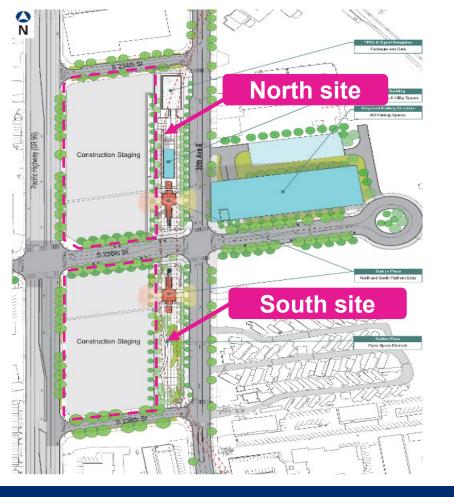


Board direction

Resolution No. R2022-23

- Approved offering strategy for both North and South
- 1st to qualified entities to create mixed-use, mixed-income projects
- Authorized a discounted land value
- Goal to maximize density and affordable housing
- Goal for community orientation and gathering space



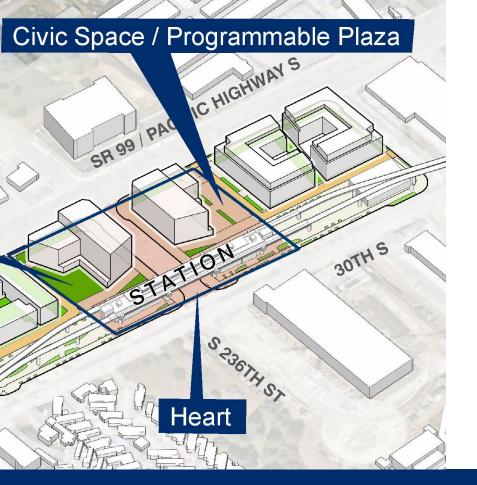


What was offered

North & South TOD

- RFPs issued simultaneously December 2022
- Approximately 2 acres at each site
- Offered at discount to qualified entities for affordable housing
- Pre-committed funds from WA State Housing Finance Commission & King County





What was expected

Initial strategy assumed:

- 2+ buildings on each site
- Each site would have market and affordable outcomes
- Multiple interested proposers with range of concepts
- Proposers would subdivide each site



Kent Des Moines North TOD

Selected Developer



OPEN DOORS for multicultural families

disability | community | opportunity





Proposed development



goal of 220 housing units



community center

early learning center



nonprofit office space

neighborhood retail





Kent Des Moines South TOD

- Following the North all affordable proposal, a South site addendum requiring market-rate housing was issued to meet DA and Board direction
- No sufficiently responsive proposals received
- Ongoing work with stakeholders and city, with proposed revised offering strategy for Board to consider in 2024



Action 1: Approve North key business terms

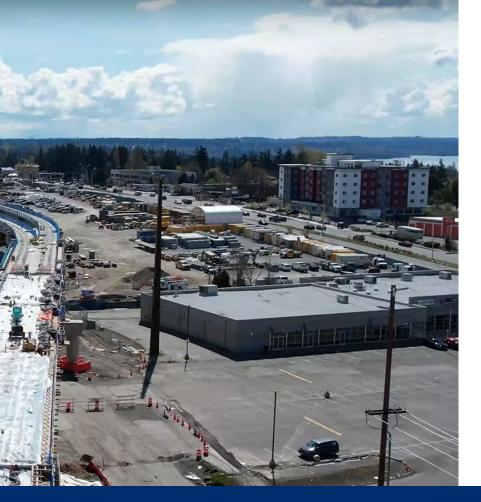
Category	Agreement
Buyer	Mercy Housing Northwest
Purchase Price	• \$250,000
Number of Units	Minimum of 175 with a goal of 220 units
Affordability	 100% at or below 80% AMI
Deeper Affordability	 Affordability average of 60% AMI with units targeting households at 30%-80% AMI



Action 1: Approve North key business terms

Category	Agreement
Commercial/ Retail Uses	 Minimum of 15,000 sf with a target of 35,000 sf targeted at community, early learning, nonprofit and retail uses Minimum of 1,500 sf with a target of 4,500 of ground floor neighborhood retail
Sustainability	 Minimum of Evergreen Sustainable Development Standard v4 or LEED Mid-rise v4
Affordable Housing Covenant	 Covenant will be recorded on title to restrict property to affordable housing use for 50+ years





Discounted land purchase

Discount impact:

- Up to 220 affordable housing units
- Deep affordability
- Family-sized units
- Units set aside for individuals with Intellectual and Developmental Disabilities
- Discount leverages affordable housing financing 16 to 1





Action 2: Delegation of authority to CEO

Recommendation – Authorize the CEO to:

- Execute the purchase and sale agreement and related documents
- Approve any amendments, as necessary
- All subject to Board-approved key business terms





Next steps

If approved by Board:

- Negotiate legal agreements
- Developer to design, permit, and finance project
- Sound Transit to review designs
- Developer start construction in 2025 (projected)







Soundtransit.org
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