# Enterprise Initiative: Finance Update

Finance and Audit Committee 9/11/2025



## Today's Focus: Addressing Sound Transit's Affordability Gap

### No action requested today; information only

- Revisit the agency's cost challenges
- Outline strategies to increase financial capacity
- Preview Next Steps



## Board Direction: Expand Capacity and Advance Projects

The Finance Division, working with investment banking and consulting partners, developed strategies to increase financial capacity for the Sound Transit Long Range Financial Plan (2017-2046).

This assessment directly responds to <u>Board Motion No.</u>
<u>M2024-59</u>, which directed the CEO to develop a workplan for financial measures to improve the agency's financial situation and advance the West Seattle Link Extension through design.

This has been further amplified by Board Motion No. M2025-36.

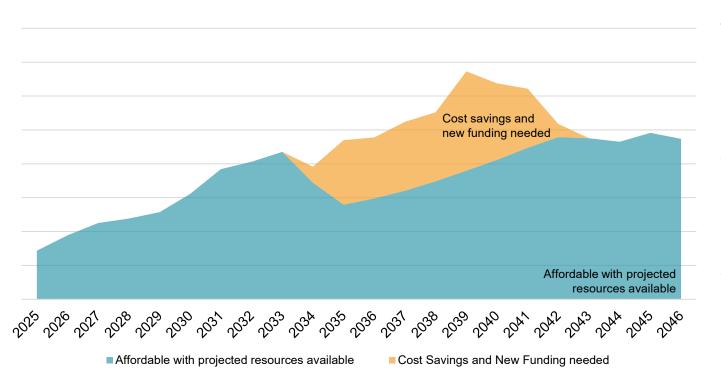


## Enterprise Initiative was established to address the affordability gap

### **Summary of current cost pressures**

- In total, this represents a 20%-25% increase above the current, Fall 2024 Long Range Financial Plan (LRFP) before any cost savings opportunities applied.
- Cost growth on the capital program is approximately \$14B-\$20B more in 2025 dollars, or \$22B-\$30B more in year-of-expenditure dollars.
- Cost pressures related to improved service delivery could require approximately \$5B more in year-of-expenditure dollars.
- Revenue and financing challenges from lower revenues and higher financing costs results in an impact of \$4B-\$5B in year-of-expenditure dollars.

## Time Horizon of our Affordability Challenge



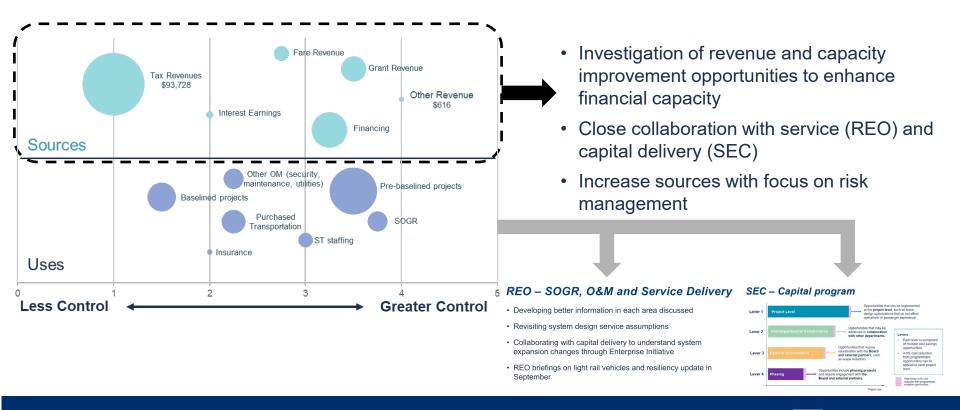
The chart shows updated long-range plan with added costs (as presented at August Board meeting).

Teal = affordable with projected revenues and borrowing capacity.

Gold = additional costs that require new funding or savings.



## Where We're Looking for Financial Capacity

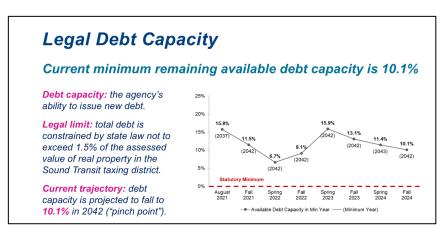




### What Makes a Plan Affordable?

Affordable plans must provide funding to pay for the operations, maintenance, expansion, and administration of the entire system and borrow within these constraints:

#### Net Debt Service Coverage Ratio (DSCR) Current minimum Net DSCR is 1.56x Debt Service Coverage Ratio (DSCR): 2.5 the agency's ability to repay debt after paving annual operating costs. 2.25 - 2.17x ST3 Board Financial Policy: requires an average debt service coverage ratio of 2.0x for net revenues over annual debt 1.67x service costs, and not to fall below 1.5x in any single year. Current unmitigated trajectory: DSCR projected to decline to 1.56x in 2049 ("pinch point"), very close to the --- Net Debt Service Coverage Ratio (DSCR) current agency policy minimum



These slides were presented as part of the Fall 2024 Financial Plan, each point on the chart represents a previous financial plan update.

If these constraints cannot be met, the plan is unaffordable



## Strategies to Increase Capacity

ST's Finance team and external consultants evaluated options and have created a financial opportunity menu to increase revenue and financial capacity.

- **Financing enhancements –** Adjust <u>planning assumptions</u> on revenues, debt, and reserves (could add financial capacity, but with increased risk).
- Board actions Policy changes the Board can make within its authority (varying levels
  of risk to long-term sustainability).
- Additional Revenues new or increased revenues (federal grants, Board policy updates, revised assumptions).
- Partnerships Work with government or private partners to share costs or expand financing flexibility.

## Assessing Our Opportunities

Opportunities are evaluated based on the following categories:

- Benefit to the Sound Transit Financial Plan, in terms of specific financial metrics
- Financial risk (relative to others)
- Implementation barriers (relative to others)

Legend		
Benefit to Financial Plan	Financial risk/ Implementation barriers	
\$ Less than \$500M	High	
\$\$ \$500M-\$2.5B	Medium	
<b>\$\$\$</b> \$2.5B - \$5B	Low	
<b>\$\$\$\$</b> Above \$5B		

Risk ratings are relative



### Lever 1: Adjusting Assumptions

**Assumptions** 

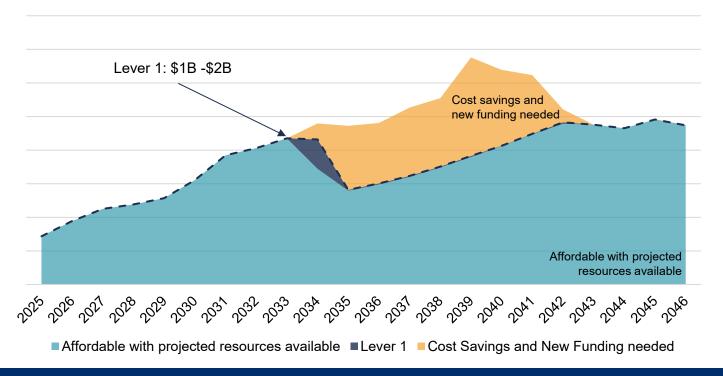
Options	Description	Benefit to Financial Plan	Financial risk	Implementation Barriers
Property tax undercollection	Remove the undercollection assumption of 1%.	\$		
Clean fuel standard revenue	Assume \$80 million in revenue through 2046 at \$40/credit.	\$		
* Interest earnings	Increase interest earnings assumption 50 basis points.	\$		
* Debt - borrowing rate	Adjust borrowing rate assumption from 5.3% to 5.0%	\$		
★ Debt - issuance cost	Decrease issuance cost assumption from 1.25% to 1%.	\$		

## Revisiting key assumptions (revenues, interest earnings, borrowing rates) to reflect current performance and trends:

- Initial estimates potential to add \$1–2 billion in capacity with relatively low risk and effort
- Closely monitor macroeconomic markets shifts in rates or costs could offset these gains
- Findings validated with finance team and consulting partners



## Lever 1 Potential Impact: \$1–2 billion in Capacity





## Next Steps

- Vet the assumption changes as part of development of the Fall 2025 Long Range Financial Plan
- Explore risk and impact of potential Board actions (policy changes within the Board's authority)
- Assess other levers in the opportunity menu



## Thank you.



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